

Myanmar Global Investment Forum

11-12 September 2018 • MICC-2, Nay Pyi Taw, Myanmar

	DAY 1 – 11 th September	
	PLENARY SESSION	
09:00	Opening Ceremony	
09:10	🗣️ Keynote Address: HE Thaug Tun, Chairman of Myanmar Investment Commission and Union Minister of the Ministry of the Union Government, Union of Myanmar	
09:20	👥 Panel Discussion: Infrastructure – what role can infrastructure developments play in the wider Myanmar economy?	
	<ul style="list-style-type: none"> • National Transport Development Plan • What infrastructure projects are planned to improve connectivity? How is the Yangon Expressway project developing? • Where will finance and funding come from? What role can investors and PPPs play? How can cross border capital markets be a source of funds? • New Yangon and projects of the Urban Development Plan • Myanmar's place in OBOR initiatives – how will this manifest in infrastructure projects? • How can streamlining the permitting and approvals process support infrastructure improvements? 	
	Serge Pun , Executive Chairman, Yoma Strategic Holdings Jo Daniels , Managing Partner, Baker Mackenzie Adisorn Singhsacha , Founder & CEO, Twin Pines Group	
10:15	👥 Panel Discussion: Doing business in Myanmar – practical advice and exploring current routes into the market	
	<ul style="list-style-type: none"> • How have the New Companies Law and Investment Law affected foreign investment and activity in Myanmar? • What routes into the Myanmar market are available for foreign investors? • What are the main barriers to entry for foreign companies? • How can doing business in Myanmar be made easier for foreign investors, importers and exporters? What red tape could be cut? • Finance and lines of credit – how can business in Myanmar be funded? • Human capital and labour – what is being done to bridge the skilled labour gap? What are potential short term solutions? • Costs of doing business in Myanmar 	
	Aung Naing Oo , Secretary, Myanmar Investment Commission Pedro Jose Fausto Bernardo , Partner, KC Yangon Terence Lo , Deputy Head of Corporate Banking, CB Bank	
11:00	☕ Networking Coffee Break	
11:30	👥 Panel Discussion: Banking, Finance and Insurance – evolving to meet new challenges	Roundtable Discussions: ENERGY <i>Break out session – seats limited to 12 per table and allocated on a first come first served registration basis</i>




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	<ul style="list-style-type: none"> • Deregulation and MCB policies • Personal banking – penetration strategies • How has the appetite for risk been affected by historical banking challenges? • What role will foreign investment and capital play? Could foreign investment in domestic banks be a feasible way to increase liquidity? • Credit Bureau update – how can the newly licensed credit bureau help to liberalize interest rates and help the sector move towards credit rather than collateral based loans? • What reforms are required to help make the insurance industry more competitive? What role could global insurance companies play? • What role will mobile money play in the evolution of bank's financial services offerings? How can mobile money complement more traditional banking? 	<p>Table 1: Oil and Gas: Projects & Pipelines –offshore concessions, new NTPS for LNG to power, new transmissions from India, Bangladesh, Laos, and linking China to the Bay of Bengal – ramifications of new developments. New concessions and costs of offshore projects in Myanmar. Taxes and royalties assessed</p> <p>Table 2: Energy Finance – financing routes, PPP options, government tariffs, ROI potential</p>
	<p>Hal Boshier, CEO and Advisor to the Chairman, Yoma Bank Representative Bangkok Bank Liew Chee Seng, Advisor to the CEO, CB Bank Kamalkant Agarwal (KK), Head of International Banking Business, Siam Commercial Bank</p>	<p>Table 3: Renewables – outlook and sector summary: investment opportunities and financing options, supporting policy and legislation, grid integrations and scaling up renewable's role in the future energy balance</p>
<p>12:15</p>	<p> Panel Discussion: Fintech and Microfinance – solutions for a digitizing economy</p>	
	<ul style="list-style-type: none"> • Can MFIs and app based personal finance tools bridge the unbanked gap? • What solutions can fintech offer to current borrowing difficulties? • How are fintech companies utilising the increased penetration of mobile devices? • Fintech solutions for insurance • Harnessing data to improve finance offerings • How are fintech solutions helping stimulate growth in wider sectors such as agriculture? What effect will technological solutions have on rural communities? • How can electronic money and online payment systems affect national purchasing patterns and accessibility of goods? 	<p>Table 4: Expanding Electricity Capacity – transitioning from state subsidies towards a market orientated sector – discussing required infrastructure, government regulations and safeguards, and how it could be financed</p>
	<p>Brad Jones, CEO, Wavemoney Gonzalo Gonzalez, CEO, DAWN Micro Finance Raphael Goue, CEO, Money King Myanmar</p>	
<p>13:00</p>	<p> Networking Lunch</p>	
<p>14:00</p>	<p> Workshop: Bangkok Bank</p>	<p>Roundtable Discussions: INFRASTRUCTURE – slated projects and financing options</p>



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		<p><i>Break out session – seats limited to 12 per table and allocated on a first come first served registration basis</i></p>
		<p>Table 1: Major PPP infrastructure projects – projects open to tender with timelines, requirements and potential, tender best practices, government guarantees and structuring a PPP</p>
14:45	 Workshop: Siam Commercial Bank Digital Transformation	<p>Table 2: Infrastructure Finance – implications of the New Companies Act (2017) for infrastructure investment, PPPs, avenues for financing infrastructure projects, role of foreign and private investors</p>
		<p>Table 3: Sustainable construction – environmentally minded planning, master planning, smart cities and the future of town planning and construction</p>
		<p>Table 4: Transport infrastructure – required improvements to road, rail and air infrastructure and how to improve connectivity, planned transport projects, developments and opportunities</p>
15:30	 Networking Coffee Break	
<p>Session II: Key Growth Sectors</p>		
16:00	 Panel Discussion: Agriculture – reforming the industry and growing production towards export	 Panel Discussion: Private equity in Myanmar--options, opportunities, reality, future <p><i>Break out room – open to all, seating limited at 70 people, first come, first served</i></p>

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	<ul style="list-style-type: none"> • Myanmar Agricultural Development Bank's transfer to the Ministry of Agriculture, Livestock and Irrigation – what opportunities does this create for reform and evolution? • Myanmar's agricultural potential – could there be an increase in exports? • What infrastructure improvements could aid growth in the agricultural industry? • Agricultural financing – where can credit come from? How can financial products be better tailored for the agricultural industry? • How can the sector be reformed to promote growth? • How could reforms of land ownership and land use laws help increase foreign investment? • Improving the availability of fertilizers and hire purchase machinery • Routes to market – how can domestic agricultural firms reach international markets? 	<ul style="list-style-type: none"> • Options and opportunities for private equity in Myanmar • Exploring the reality of the investment conditions and restraints • Looking to the future of private equity and investment in Myanmar
	<p>Nyantha Lin, Founder and CEO, The Burgundy Hills Company Ko Ngwe Tun, Founder, Genius Coffee Ko Thawda Tun, CEO, Marlar Myaing</p>	
16:45	<p> Panel Discussion: Energy – harnessing resources and improving infrastructure</p>	
	<ul style="list-style-type: none"> • Energy policies and their effect on the market • Oil and gas – new onshore and offshore blocks, planned pipelines and new LNG transmission infrastructure • Hydropower – how are projects progressing? How are environmental concerns being mitigated? • What role will renewables play in the energy mix? • Could PPPs support energy goals? • Expanding electricity capacity – what infrastructure requirements are there? How can electricity be better distributed to minimise loss? What could it mean for tariffs and prices? 	
	<p>Edwin Vanderbruggen, Partner, VDB Loi Billy Harkin, Chairman, Energize Myanmar Steve McBride, COO, Parami Energy</p>	
17:30	<p> Presentation: Natural Resources – optimizing mining and encouraging new exploration</p>	
	<ul style="list-style-type: none"> • Permitting and exploration licences – how can the process be simplified and expediated to stimulate new projects and growth? • Environmental management of natural resources and projects – how can the environmental compliance and certification process be improved? 	






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	<ul style="list-style-type: none">• What role can foreign capital and investors play in the natural resources industry?• Role of foreign companies and sustainable mining and CSR in Myanmar
	Jay Martin , External Affairs Manager, PanAust
17:45	End of Day 1

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	DAY 2 – 12 th September
08:45	 Keynote Address: HE Than Myint, Minister, Ministry of Commerce and Vice Chairman, Myanmar Investment Commission
09:00	 Panel Discussion: Start-Ups – sourcing finance and market opportunities
	<ul style="list-style-type: none"> • Challenges to launching a start-up – funding, registration, human capital and taxes • Opportunities for start-ups in Myanmar – which industries are start-ups gaining traction in? How is the digital revolution changing the business landscape? • What options are available to Myanmar start-ups to gain capital? Can accelerator programs support enough companies? • What role have foreign investors taken on in the funding of start-ups?
	<p>Ye Myat Min, Co Founder, Nex Jes Kaliebe Petersen, CEO, Phandeeyar Myanmar Innovation Lab Field Pickering, Managing Partner, Seed Myanmar Nay Aung, Founder, Oway Group</p>
09:45	 Panel Discussion: Tourism – unlocking Myanmar's potential
	<ul style="list-style-type: none"> • How can potential in tourism be unlocked? • To what extent can changing visa requirements for tourists stimulate further growth? How feasible would this be? • What infrastructure improvements could drive tourism growth? • Airlines, hotels and restaurants – how is the landscape changing? • How can foreign investors get involved in the tourism industry? • What role could eco-tourism play?
	<p>Dr. Nicole Haeusler, Senior Advisor, Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH Thei Lwin Toh, Chairman, Union of Myanmar Travel Association (UMTA)</p>
10:30	 Networking Coffee Break
11:00	 Panel Discussion: Education – improvements to bridge the skills gap
	<ul style="list-style-type: none"> • What role can businesses play in education? How can business involvement in vocational education create a win/win environment? • Skilled workforce requirements and attracting talent • Repats - recognising and converting international qualifications • New Private School Law and the role of foreign partners in education • What investment opportunities are there in private education?
	<p>Hans Martin Hoegh Henriksen, Chief Corporate Affairs Officer, Telenor Myanmar Dr Jeanette Burmester, Head of Project, GIZ</p>

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11:45	 Presentation: SEZ Expo
	<ul style="list-style-type: none">• How SEZs offer attractive investment packages to international companies
	U Thurane Aung , Vice President, Myanmar Japan Thilawa Development Limited (MJTD)
12:15	Networking Lunch and Close of Conference

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